



**FOR IMMEDIATE RELEASE**

**Media Contacts:**  
Surveillance Specialties, Ltd. (SURV)  
(800) 354-2616

## **Cisco Selects SURV<sup>®</sup> as Integrator of Video Surveillance Solution**

Wilmington, MA - April 28, 2008 - Surveillance Specialties, Ltd. (SURV<sup>®</sup>), a leading security systems integrator, is pleased to announce that Cisco Systems (Cisco) has selected SURV as its advanced technology partner (ATP) for its Physical Security solution suite. SURV will be responsible for delivering Cisco's physical security offering throughout New England.

The Cisco Physical Security solution provides broad network-centric capabilities in both video surveillance and access control. Cisco's product suite includes: IP gateways - encoders and decoders, IP cameras, video surveillance software, hardened routers, as well as access control hardware and software. The Cisco solution enables customers to use their IP network as an open platform to build more collaborative and integrated physical security systems, while preserving their existing investments in analog-based technology. Through the use of the network as an open and scalable platform for integrating security, customers are rewarded with greater operational flexibility, enhanced protection capabilities and a lower total cost of ownership (TCO).

Invitation to participate in Cisco's ATP program is exclusive and by nomination only. Once nominated by a Cisco sponsor, a company must fulfill a battery of requirements that include: demonstrated IT proficiency, Cisco product knowledge and in-field expertise. SURV has successfully completed all of the ATP program requirements.

"Cisco's IP-centric physical security solution is both forward-thinking and logical. The ability to leverage an existing network investment and gain additional functionality from it is exactly what I want for my clients, as well as my own organization, said Justin Davis, Chief Operating Officer, SURV. We are excited to be recognized by Cisco as the New England Advanced Technology Partner for Physical Security and deploying network friendly security solutions."

### **About SURV**

SURV is a leading security systems integration firm that specializes in the design and implementation of technology-based solutions that rely on the latest in access control, video, wireless communication, intercom, intrusion and perimeter detection technologies.

Based in Massachusetts, SURV is privately-held with its corporate office in Wilmington, MA and a regional office in Amherst, MA. SURV is a certified Cisco Physical Security integrator and services all of New England. SURV supports enterprise clients nationally through its

founding membership in National Security Integrators (NSI).

For further information on SURV's integration capabilities and our patent-pending raXess™ design-technology, visit us on the web at [www.surv.com](http://www.surv.com).

**About Cisco Systems**

Cisco, (NASDAQ: CSCO), is the worldwide leader in networking that transforms how people connect, communicate and collaborate. Information about Cisco can be found at [www.cisco.com](http://www.cisco.com).

###